

PROPOSAL SUBMITTED BY

THE CHAMBER OF COMMERCE OF MOZAMBIQUE – INVESTMENTS, SA (CCM-I)

1- VISÃO GERAL DO PROJETO:

(Resumo das informações gerais sobre o projeto)

This project aims at supporting 100 small producers in the Chongoene District (South Ponela Block), in the Regadio do Baixo Limpopo (RBL) Gaza Province and make them evolve to commercial agriculture. One of the biggest challenges faced by these small producers as well as most small producers in Mozambique are related to their basic organization, quality and consistency of their production, and market access. These same factors limit the growth of small producers to commercial agriculture perpetuating their position as family farmers.

The producers of Ponela Sul hold plots of 1.5 to 5 ha each making a total of 300 hectares and have a weak structure, both organizational as well as productive, being their lands idle on several occasions despite the lack of food in the region. Production has been very dependent on external stimulus from both the Government as well as possible donor programs.

Small producers are at this time (2020/2021) producing rice, interspersed with beans production and the project will thus focus on these products and integrate them into a robust value chain with access to local, national and international markets. The project aims for producers to be institutionally organized in cooperatives and jointly achieve a minimum production of 7 tonnes per hectare and an income of at least twice the salary of a higher-level civil servant.

The integration of producers into the value chain will be facilitated by the Chamber of Commerce of Mozambique (CCM-I) as an intermediary company between producers and the market. The value chain will consist of 4 essential stages supported by extension technicians recruited locally by CCMI: a) Preparation of soils and inputs to production, This is already happening with support of RBL, b) Production and harvesting, with producers as the main players, c) Processing and Storage, with CCMI as the main actor, d) Link with the market, with CCMI as the main actor.

CCMI will assist in the creation of the producers' cooperative and will provide training in specific areas such post-harvest management, conservation, market study, negotiation and institutional and business management.

CCMI plans to acquire and set up a rice processing plant with a capacity of 120,000 tons per year to ensure market share for local products and thus cover the shortfall in the supply of rice processing services in the local value chain.

The value of the project is estimated at **98,982.70 \$** to cover the costs for the institutionalization of the cooperative, acquisition of equipment and the administration costs.

2- OBJETIVOS:

(Resumo dos objetivos principais do projeto)

The project aims at improving the organizational and production capacity of 100 small producers at the Limpopo Valley, in Gaza Province, and improve their participation in the market thus creating conditions for their elevation to commercial farmers.

As the applicant company, CCMI will create processing conditions and identify markets for rice and beans produced by the small producers with the plan to set up a manufacturing unit for rice processing in order to complete the value chain.

3- VISÃO:

(Visão a curto, médio e longo prazo do projeto)

The short-term vision of the project is to have the producers better organized institutionally into a cooperative and trained to produce with better quality and with better knowledge of the dynamics of the local, regional and international markets

In the medium term, the project aims to have the producers with better production capacity producing rice and beans with high quality, with better management capacity and solidly integrated in the value chain of these products.

In the long run the project aims at having the producers evolved into sustainable commercial agriculture