

**To the
Ministry of Industry and Trade
Institute for the Promotion of Small Enterprises (IPEME)
In Coordination of the Chinese Investment Fund**

Date: March 1, 2021

Subject: Funding Request

In the context of the knowledge we had for the presentation of the proposals for the request for financing from the Chinese fund, Casa dos Legumes EI, below is the respective necessary data:

1. Project Overview

The sale of vegetables in Mozambique, specifically in the province of Nampula, is marked by a high level of informality, generally in the transport and conservation model, which may reduce the durability of the product held by the farmer or retailer in the sale after harvest.

The lack of an organization and organization chart for the disposal of products in the wholesale markets of *Resta* (Nampula) and *Juma* (Nacala-Porto) has been a heel for those who intend to obtain the yields of their production taking into account the costs that occurred until the harvest date.

The selection of products in a categorical way, classifying them according to the requirements required in formal markets is important to ensure better wholesale marketing of fresh products.

Packaging, previous cleaning attributes the vegetable quality, value and competitiveness in relation to markets international. Mozambique is a country that is still flooded with imported tomatoes and that supplies itself with supermarkets located in large urban centers.

The value chain, from tomato production to the final consumer, is broken due to the lack of the following elements:

- a) Adequate transport;
- b) Packing due;
- c) Certain hygiene;
- d) And sell at a price that covers production costs.

A follow-up that can respond to the need of the value chain, referentially: tomato selection, packaging, conservation and sale as a retailer in formal markets, we believe that it would safeguard the agricultural production objectives defined by the producer.

2.

Objectives

a) General objective

Improving the link in the value chain after harvesting tomatoes in the province of Nampula is our general objective.

b) Specific Objectives

And the specific objectives are:

- a) To improve the competitiveness and quality in the commercialization of tomatoes in the province of Nampula
- b) To guarantee the drainage of the tomato after harvest;
- c) Satisfy the final consumer of the formal market;
- d) Guarantee the sale of tomatoes at the right price, taking into account the costs incurred at the time of production.

3.

Eyesight

The vision becomes our biggest dream and where we want to go.

We believe that it is possible to have a formal vegetable market in Mozambique with the capacity to satisfy national and international needs, ensuring greater quality, comfort and competitiveness.