

1. OVERVIEW OF THE PROJECT

Agrotec BSC Solution, Ltd is a company whose objective is the exercise of activities related to Agribusiness; Provision of Services and Supply of Goods. whose activity is in the Republic of Mozambique, and whose head office is in the city of Nampula, and which may expand some branches along the Nacala-Porto development corridor, most notably the opening of some shops in the districts of Malema, Monapo and Nacala-Porto, these regions are thought to be very strategic for the supply of agricultural inputs and technical assistance to farmers who are at the strategic points of cereal production and some legumes.

considering the district of Malema as a potential agricultural area in the region, it is intended to involve more producers in the region and the technical assistance of which will be done by our extensionist who will carry out the process of agrarian promotion in order to maximize production and productivity within our affiliates.

In the Agribusiness branch, through the link with the farmers of the region by means of agrarian promotion, it will trade wholesale and retail agricultural inputs (seeds, fertilizers, fertilizers, plant protection products and fish), with import and export. Production and retail of agricultural products (legumes, cereals, oilseeds, horticulture, roots, tubers and forestry) with import and export. the rearing, production, processing, processing and marketing of poultry, cattle, sheep, goats and their derivatives. Retail sale of agricultural machinery, equipment and implements, with their accessories.

Regarding the provision of services and the supply of goods the company, in the continuation of its object, will carry out operations with third parties, such as the services of Advisory, Consulting and Technical Assistance in the specific case to small farmers. Meanwhile, the project will make it easy to access the acquisition of agricultural inputs from small producers along the north corridor, this time it will promote the use of technologies to small producers, through technical assistance and use of inputs at low cost.

However, the training of producers through networks of institutional extension would allow the adoption of good production practices. However, a permanent link will be established between producers and the company, in the access to the market and orientation for the marketing of their surpluses.

2. OBJECTIVES:

- ✓ Providing consultancy and technical assistance services to small producers
- ✓ Providing agricultural inputs at an appropriate price and quality
- ✓ Ensuring increased productivity within households through the use of agricultural technologies and technical assistance;
- ✓ Support in handling agricultural surpluses after harvest and link/market connection

3. VISION:

(Short, medium and long-term vision of the project)

Short-term

- ✓ Mobilisation of financial and human resources for actions
- ✓ Handling of commercial establishments (SHOPS)
- ✓ Acquisition of agricultural inputs and establishment of links with partners
- ✓ Initially, promote the provision of technical assistance and input to farmers in the region that the project will operate and guarantee the quality services for the accession of a large number of farmers.

Medium term

- ✓ Expand more to other regions in the opening of branches and mobilization of more farmers in the adhesion of our services, for the supply of inputs and technical assistance, in a way, this will allow greater gain or entry into companies and signing new Farming contracts, consequently a growth in collections of our services in the region.

Long term

- ✓ More coverage of production areas with greater agricultural potential
- ✓ Stronger and more cohesive links with agricultural products exporters
- ✓ Strengthening partnerships in the right direction for the supply of agricultural inputs
- ✓ Satisfaction of our customers at high-quality services at a very low price
- ✓ Financial stability of the company
- ✓ Connection with the exporting companies of some producers and/or Agri-processing companies for the supply of raw materials.